

J.P. MORGAN SAUDI ARABIA COMPANY

Board Report 2020

J.P.Morgan

Table of contents

1. Overview	3
2. Licenses	3
Arranging	3
Advisory	3
Underwriting	3
Custody	3
Dealing as Agent and Principal	4
3. Financials	4
4. Company's Risks	4
5. Board Member Interests	7
6. Board Members and Meetings	8
Board Members:	8
Remunerations and Compensations:	8
7. Main Committees of the Board of Directors	8
Internal Audit Committee	8
Compliance Committee	9
Nomination and Remuneration Committee	10
8. Violations	11
9. Internal Audit Reviews and Audit Committee Opinion	11
Remuneration and Compensation Disclosure in SAR	17

Appendices

Appendix 1:	12
a- Board Members Membership in Other Companies	12
Prince Mohammed Bin Khalid Abdul Al Faisal Al Saud	12
Ziyad Al-Saleh	12
Tara Lamont	13
Mohamed Agwah	13
Appendix 1:.....	14
b- Board Members Interests.....	14
Prince Mohammed Bin Khalid Abdullah Al Faisal Al Saud	14
Appendix 2: 2020 Board Meetings Attendance Record	15
Attendance Record of 2020 Board Meetings	15
Attendance Record of 2020 Internal Audit Committee Meetings	16
Attendance Record of 2020 Compliance Committee Meetings	16
Appendix 3: Remuneration and Compensations	17
Appendix 4: Audited Financial Statement	18

1. Overview

J.P. Morgan Saudi Arabia Company (the “Company”) is a single shareholder closed joint stock company established under the Regulations for Companies in the Kingdom of Saudi Arabia. The Company operates under Commercial Registration number 1010240801 issued in Riyadh on Dhul Qadah 17, 1428H (corresponding to November 26, 2007), Ministry of Investment of Saudi Arabia (“MISA”) license number 2031026532-01 dated Shaban 22, 1428H (corresponding to September 4, 2007) and the Capital Market Authority (“CMA”) license No. 12164-37 dated Dhul-Hijaa 26, 1433H corresponding to November 11, 2012. On 11th November 2012, JPMSA was awarded a CMA license to amend its activities to include dealing as principle, dealing as agent in the local market and underwriting and commenced its business on 6th October 2015.

In 2017, the company converted from a Limited Liability Company to a Single Shareholder Closed Joint Stock Company as directed by the CMA. The Company is a direct and wholly owned subsidiary of J.P. Morgan International Finance Limited (“JPMIF”). The Company currently has paid up share capital of SAR 93,750,000 which was approved as a capital increase by the CMA on 26th April 2015. JPMSA does not have any subsidiaries and does not own or control any other company.

JPMSA is located on the 8th floor of the Al Faisaliah Tower in Riyadh. The Company’s clients include banks, government institutions, large corporate clients and large family groups.

The Company continues to invest in people and expanding its platform capability to enable seamless local and international client execution.

2. Licenses

a. Arranging

The Investment Banking team at JPMSA participates in arranging transactions on equity, debt or hybrid offerings.

b. Advisory

JPMSA is licensed to advise clients on M&A, disposals, joint ventures, corporate restructurings, privatization and financial services.

c. Underwriting

The Company is licensed to underwrite public transactions in Saudi Arabia.

d. Custody

JPMSA supports JPMorgan’s Global Custody clients investing in international assets by establishing relationship management and local client service capabilities in the Kingdom. This group supports Saudi and GCC clients including government entities, investment firms, and banks. Additionally, the Company has rolled out Direct Custody

product in 2018. This product will enable JPMSA to provide services to internal and 3rd party clients.

e. Dealing as Agent and Principal

JPMSA provides brokerage services on Tadawul for local, GCC and QFI clients. JPMSA went live with ICM agency business and Algorithmic Trading in 2018. To provide Saudi exposure to international clients, JPMSA provides synthetic exposure via ELN. JPMSA acts as an agent on behalf of other J.P. Morgan entities in marketing securities and other financial instruments including OTC derivatives transactions, foreign currency, rates and credit trading.

3. FINANCIALS

PWC conducted an external audit of JPMSA for fiscal year 2020 and provided an unqualified audit opinion that the financial statements present fairly, in all material respects, in accordance with International Financial Reporting Standards, that are endorsed by Saudi Organization for Certified Public Accountants (“SOCPA”) in the Kingdom of Saudi Arabia, and other standards and pronouncements issued by SOCPA.

JPMSA's operating income in 2020 was SAR95mm, which has decreased compared to prior year (2019: SAR111mm) driven by decreased Markets and Equities Brokerage business revenues. Operating expenses (2020: SAR42mm) increased compared to prior year (2019: SAR39mm) due to higher general and administration expenses and salaries and employee related benefits. Over the five year's period, operating income has increased by 126% while the related operating expenses have increased by only 40%. Markets and Investment Banking businesses have been the main contributors to the income over the initial years. However, from FY 2019 onwards, Equities Brokerage and Custody businesses have also made sizeable contributions to the overall income. This has reduced operating income concentration to more diversified revenue streams.

The net margin over the same period is just under 40%. There was a slight dip in FY'16 & FY'17 mainly due to initial build costs related to new products roll out. Net profit after tax for 2020 was SAR42mm down from 2019 (SAR57mm) driven by decreased revenues in 2020. The decrease in assets by SAR100mm in FY'20 is due to Swaps business migration to the QFI holdings.

The Company's FY 2021 Annual Plan has been approved by the Board of Directors. The Company is adequately capitalised and holds sufficient levels of liquidity to meet its obligations. All business expansion initiatives including new product offerings are subject to internal governance process with due consideration to the available capital resources, regulatory framework etc. The Company regularly updates its forecasts and expects to achieve its Annual Plan for the year.

A summary of last 5 year's key financial metrics is stated below:

SAR'mm	FY'20	FY'19	FY'18	FY'17	FY'16
Total Assets	307	407	1,729	159	150

Total Liabilities	32	173	1,553	10	10
Total Equity	275	234	176	149	140
Total Liabilities and Equity	307	407	1,729	159	150
Income	95	111	65	37	42
Expenses	(42)	(39)	(30)	(24)	(30)
Taxation	(11)	(15)	(7)	(3)	(3)
Net income	42	57	28	10	9

In the ordinary course of its activities, the Company transacts business with its related parties. Related parties include J.P. Morgan Chase Bank, N.A including foreign branches and affiliated entities; the Board of Directors; and key management personnel. Key management personnel are those persons, including Non-executive Director, having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly. The transactions with related parties are carried out on mutually agreed terms approved by the management of the Company. Significant transactions with related parties in the ordinary course of business are summarized in the Note 4 of the Financial Statements.

4. Company's Risks

Risk is an inherent part of JPMorgan Chase's business activities. The Firm's overall objective is to manage its businesses, and the associated risks, in a manner that balances serving the interests of its clients, customers and investors and protects the safety and soundness of the Firm.

Each Line of Business owns the ongoing identification of risks, as well as the design and execution of controls, inclusive of Independent Risk Management specified controls, to manage those risks. To support this activity, the Firm has a Risk Identification process in which the first line of defence identifies material risks inherent to the firm, catalogues them in a central repository and reviews the most material risks on a regular basis. The second line of defence establishes the risk identification framework, coordinates the process, maintains the central repository and reviews and challenges the first line's identification of risks.

JPMSA has developed the Risk Manual that sets out the key policies and the associated documentation framework for the effective Risk Management of JPMSA. This document is updated at least once a year and approved by the JPMSA Management Committee. Additionally, JPMSA has the annual risk identification and assessment process that is summarised in the annual ICAAP document, which further details the approaches adopted, the level of risk and how they are managed.

JPMSA identified the following applicable and material risks: business risk, capital risk including FX risk to capital ratios, group risk, liquidity risk, reputation risk, credit risk, market risk, interest rate risk in banking book (commission rate risk), operational risk, country risk and pension (end of service) risk.

- **Business risk:** the risk associated with business decisions that may impact revenue, business growth or viability.
- **Capital risk:** the risk the Firm has an insufficient level and composition of capital to support the Firm's business activities and associated risks during normal economic environments and under stressed conditions. JPMSA is well capitalized and capital risk is intrinsically covered through the ICAAP process. FX risk to capital ratios is the risk of adverse effect of the exchange rate on capital ratios. FX risk to capital ratios for JPMSA arises from risk weighted exposures denominated in non-SAR currencies.
- **Liquidity risk:** the risk that the firm will be unable to meet its contractual and contingent obligations as they arise or that it does not have the appropriate amount, composition and tenor of funding and liquidity to support its assets and liabilities.
 - o JPMSA's assets are mainly liquid overnight deposits or nostro accounts at banks.
 - o JPMSA may need some funding in case of rejected trades under the Independent Custody Model in its Equities Brokerage. Although the probability of such rejection is relatively low, JPMSA has established processes for providing necessary liquidity to JPMSA in such scenarios by other JPM entities.
 - o As at YE20, JPMSA has taken no loans but has liabilities of SAR32mm). SABB has provided a guarantee facility to the exchange (Tadawul) on behalf of JPMSA to support the equities and custody business settlement activity. As at YE20, JPMSA has issued a counter guarantee to SABB in the form of an order note amounting to SAR 10.3bn, which reflects an increase during the year to facilitate large index inclusion events.
- **Reputation risk:** is the risk that an action or inaction may negatively impact perception of the firm's integrity and reduce confidence in firm's competence by its various constituents, including clients, counterparties, customers, investors, regulators, employees, communities or the broader public. JPM takes a qualitative approach to addressing reputation risk appetite given the nature of the risk.
- **Credit risk:** the risk associated with the default or change in credit profile of a client, counterparty or customer.
 - o JPMSA's credit risk profile is limited and short-term, and is driven by deposits held with JPMorgan Chase Bank, N.A. and Saudi British Bank.
 - o JPMSA's credit concentration risk is related to single name concentration (JPM group and Saudi British Bank), industry concentration (financial sector) and geographical concentration (Saudi Arabia and USA).

- **Market risk:** the risk associated with the effect of changes in market factors such as interest and foreign exchange rates, equity and commodity prices, credit spreads or implied volatilities, on the value of assets and liabilities held for both the short and long term.
 - JPMSA's market risk is limited to the foreign exchange risk which arises from non-SAR positions. The non-SAR open currency positions are primarily in USD.
 - JPMSA may be exposed to market risk in case of rejected trades under the Independent Custody Model Equities Brokerage business, the probability of which is deemed to be low. JPMSA implemented limits to monitor and control potential market risk arising from such rejected trades.

- **Interest rate risk in banking book** (commission rate risk): results from the firm's traditional banking activities (accrual accounted on and off-balance sheet positions) which includes extension of loans and credit facilities, taking deposits and issuing debt (collectively referred to as 'non-trading' activities). JPMSA's interest rate risk in banking book is minimal due to the short-term overnight nature of deposits held with banks.

- **Operational risk:** the risk associated with an adverse outcome resulting from inadequate or failed internal processes or systems; human factors; or external events impacting the firm's processes or systems; it includes compliance, conduct, legal and estimations and model risk. Operational risk is inherent in the Firm's activities and can manifest itself in various ways, including fraudulent acts, business interruptions, cybersecurity attacks, inappropriate employee behavior, failure to comply with applicable laws and regulations or failure of vendors to perform in accordance with their agreements. Operational Risk Management attempts to manage operational risk at appropriate levels considering the Firm's financial position, the characteristics of its businesses, and the markets and regulatory environments in which it operates.

- **Pension (end of service) risk:** the risk caused by the JPMSA obligation with respect to an end of service benefit payment. Pension risk is driven by market and demographic factors where JPMSA may be unable to meet future expected benefit payments.

- **Group risk and country risk** are not separately quantified and are managed as part of risk governance processes of the risks they are part of (including credit, market, operational and liquidity risks).

5. Board Member Interests

Details of Board members' appointments as a board member in other companies are listed in Appendix 1. No securities, contractual interests or subscription rights belong to the directors or any associate to them in the company's shares or debt.

6. Board Members and Meetings

Towards the end of the year, Mr Mohamed Agwah resigned as a director of the Company and arrangements are being made to fill the vacancy. The Board of Directors is presently composed of five members, including independent members. The Board held two meetings in 2020. The first meeting was held on 24 March 2020 and the second meeting on 10 November 2020. All directors attended both meetings. Appendix 2 details the number of meetings attended by each director.

a. Board Members:

Name	Position
HRH Prince Mohammed Khalid Al Faisal Al Saud	Chairman and Independent Board Member
Bader Alamoudi	Vice-Chairman and Non-Executive Board Member
Ziyad Al Saleh	Independent Board Member
Tara Lamont	Non-Executive Board Member
Fahad Aldeweesh	CEO and Executive Board Member
Mohamed Agwah	Non-Executive Board Member (*Resigned)

b. Remuneration and Compensation:

The company's independent board members receive a disbursement of SAR 100,000 each. Other Board members do not receive any remuneration from the Company in their capacity as Board members. The Company is 100% owned by J. P. Morgan International Finance Limited ("JPMIFL") and the Board members, senior executives or relatives do not hold any shares or debt instrument in the Company.

Appendix 3 has details of remuneration and compensation paid to Board of Directors and five senior executives including the CEO and CFO.

7. Main Committees of the Board of Directors

Internal Audit committee, Compliance committee, and Nomination & Remuneration Committee were established and approved by the Board.

Internal Audit Committee

Members of the Committee:

Name	Position
Bader Alamoudi	Chairman
Fuad Khawaja	Member and Secretary

Mohamed Agwah	Member (*Resigned)
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The responsibilities of the Committee shall be to:

- Review the annual Audit and Compliance plans for each business line, including areas of priority and focus and the process of determining what those are;
- Review overall financial and staffing resources available to both functions to meet the objectives of the plan, and management's responses to addressing resourcing issues which may arise;
- Monitor progress toward completion of the plans, including a summary of significant changes made to such plans;
- Receive from Internal Audit and Compliance, periodically, and from management, as appropriate, communications and presentations on significant operating and control issues in internal audit reports, compliance reviews, management letters, and regulatory authorities' examination reports, and management's response to them;
- Recommend to the Board the appointment, dismissal and the Remuneration of external auditors; upon any such recommendation, regard must be made to their independence;
- Supervise the activities of the external auditors and approve any activity beyond the scope of the audit work assigned to them during the performance of their duties and
- Initiate such other inquiries as it deems necessary or appropriate.
- The Audit Committee shall review the Company's financial statements, and auditor's reports and notes, and shall provide its opinion thereon, if any. The Committee shall also prepare a report of its opinion concerning the efficiency of internal control within the company, and about any other activities falling within its powers.

Compliance Committee

Members of the Committee:

Name	Position
Fahad Aldeweesh	Chairman & CEO
Sufiyan Khot	Member
Fuad Khawaja	Member
Wejdan Alfraihi	Member and Secretary

During 2020, Mr Adnan Alzahrani resigned as a member of the Compliance Committee and Ms Wejdan Alfraihi was appointed as a Member and Secretary of the Committee. The Committee met on four occasions in 2020 with a majority of its members.

The responsibilities of the Committee shall be to:

- Oversee the scope, structure and activities of compliance function to ensure compliance function carrying out its mandate;
- Regularly assess the compliance function independency;
- Ensure the firm's compliance with regulatory requirements and regulations;
- Assessing the compliance function controls regularly;
- Review and monitor the progress of correction actions and compliance plan implementation;
- Review the adequacy of internal policy and procedure to address the compliance need with the authority rules and regulation; and
- Communicating the deficiencies and recommending improvement to the Board of Directors.

Nomination and Remuneration Committee

Members of the Committee:

Name	Position
Tara Lamont	Chairman
Bader Alamoudi	Member
Nasser Almoammar	Member and Secretary

During 2020, the membership of Nomination and Remuneration Committee was restructured with Mr. Fahad Aldeweesh and Ms. Karin Ovegren resigning. Ms. Tara Lamont and Mr. Nasser Almoammar were appointed as the Members of the Committee. Ms. Tara Lamont was appointed as the Chair of the Committee. The Committee met once during 2020 in the presence of majority of its members.

The responsibilities of the Committee shall be to:

- Recommend to the Board of Directors appointments to membership of the Board in accordance with the approved policies and standards; the Committee shall ensure that no person who has been previously convicted of any offense affecting honour or honesty is nominated for such membership;
- Annual review of the requirement of suitable skills for membership of the Board of Directors and the preparation of a description of the required capabilities and qualifications for such membership, including, inter alia, the time that a Board member should reserve for the activities of the Board;
- Review the structure of the Board of Directors and recommend changes;
- Determine the points of strength and weakness in the Board of Directors and recommend remedies that are compatible with the company's interest;
- Ensure on an annual basis the independence of the independent members and the absence of any conflict of interest in case a Board member also acts as a member of the Board of Directors of another company;

- Draw clear policies regarding the indemnities and remunerations of the Board of Directors and top executives; in laying down such policies, the standards related to performance shall be followed.

8. Violations

No fines have been imposed by the CMA during 2020.

9. Internal Audit Reviews and Audit Committee Opinion

Internal Audit performed an audit of JP Morgan Saudi Arabia Company in 2020 to meet the audit requirement as per Article 62 of the Capital Market Authority's Authorised Persons Regulations. The issue identified by Audit was subsequently addressed by the business but not yet validated by Audit.

Internal Audit team reviews internal control environment based on their internal audit risk methodology and attends the Audit Committee meetings where Audit Plans and Reports are discussed and presented. Based on the reviews conducted by the Internal Audit team in 2020 and their results, along with Annual External Audit, Oversight and Control Monitoring and Compliance Testing, Audit Committee is of the opinion that the internal control environment in which the Company operates is adequate.



HRH Prince Mohammed Al Faisal Al Saud
Chairman of J.P. Morgan Saudi Arabia Company



Fahad Aldeweesh
CEO of J.P. Morgan Saudi Arabia Company



Adil Nooruddin
CFO of J.P. Morgan Saudi Arabia Company

Appendix 1:

a- Board Members Membership in Other Companies

Prince Mohammed Bin Khalid Abdul Al Faisal Al Saud Chairman & Independent Board Member

Entity	Position Held	Shareholding / Other Interests
Saudi Telecom Co.	Chairman of the Board of Directors	-
Al Faisaliah Group	President	Shareholder
AlKhozama Management Co.	Board Member	Chairman of the Remuneration & Compensation Committee
King Faisal Foundation	Member of the General Assembly	Member of the Audit Committee
King Khalid Foundation	Member of the Board of Trustees	Member of the Investment Committee
Harvard Alumni Saudi Arabia	Board Member	-
Harvard Business School	Member of the MENA & Central Asia Advisory Board	Member of the Global Leadership Circle

Bader Alamoudi Vice Chairman and Non-Executive Board Member

Entity	Position Held	Shareholding / Other Interests
-	-	-

Ziyad Al-Saleh Independent Board Member

Entity	Position Held	Shareholding / Other Interests
Mayar Foods Company	Board Member	-
Hoshan Company Ltd.	Board Member	-
A.K.AL-Muhaidib & Sons CJSC (AMG Group) Saudi	Board Member	-
Riyadh Cables Group of Companies - CJSC	Board Member	-
Al-Romansiah	Board Member	-
Dr. Sulaiman AL-Habib Medical Services Group Holding Co.	Board member	-
Pioneers Holdings JSC, Egypt	Board Member	-
Zahrawi Medical - UAE	Board Member	-

Fahad Aldeweesh
CEO and Executive Board Member

Entity	Position Held	Shareholding / Other Interests
King Faisal School	Board Member	-

Tara Lamont
Non-Executive Board Member

Entity	Position Held	Shareholding / Other Interests
-	-	-

Mohamed Agwah
Non-Executive Board Member

Entity	Position Held	Shareholding / Other Interests
-	-	-

Appendix 1:

b- Board Members Interests

Prince Mohammed Bin Khalid Abdullah Al Faisal Al Saud Chairman & Independent Board Member

Interests	Contract name	Amount	Period
Board Member of AlKhozama Management Company	Office lease in Al Faisaliah Tower (346 sqm) with services charge	643,560 SAR/year	5 years from August 1, 2017
Chairman of the Board of Saudi Telecom Company	Telecommunication services	78,619 SAR	Service fee in 2020

Appendix 2: 2020 Board Meetings Attendance Record

Attendance Record of 2020 Board Meetings

Name	Position	24/03/2020	10/11/2020
HRH Prince Mohammed Khalid Al Faisal Al Saud	Chairman and Independent Board Member	Yes	Yes
Bader Alamoudi	Vice Chairman and Non-Executive Board Member	Yes	Yes
Ziyad Al Saleh	Independent Board Member	Yes	Yes
Tara Lamont	Non-Executive Board Member	Yes	Yes
Mohamed Agwah	Non-Executive Board Member (resigned 2020)	Yes	Yes
Fahad Aldeweesh	CEO and Executive Board Member	Yes	Yes

Attendance Record of 2020 Nomination and Remuneration Committee

Name	Position	02/11/2020
Tara Lamont	Chairman	Yes
Bader Alamoudi	Vice Chairman and Non-Executive Board Member	Yes
Nasser Almoammar	Member and Secretary	Yes

Attendance Record of 2020 Internal Audit Committee Meetings

Name	Position	16/03/2020	23/05/2020	22/09/2020	19/11/2020
Bader Alamoudi	Chairman	Yes	Yes	Yes	Yes
Mohamed Agwah (Resigned 2020)	Member	Yes	Yes	Yes	Yes
Fuad Khawaja	Member & Secretary	Yes	Yes	Yes	Yes

Attendance Record of 2020 Compliance Committee Meetings

Name	Position	29/03/2020	30/06/2020	27/09/2020	06/12/2020
Fahad Aldeweesh	Chairman & CEO	Yes	Yes	Yes	Yes
Sufiyan Khot	Member	Yes	Yes	Yes	Yes
Fuad Khawaja	Member	Yes	Yes	Yes	Yes
Adnan Alzahrani	Member & Secretary	Yes	No longer a member	No longer a member	No longer a member
Wejdan Alfraihi	Member & Secretary	Not a member yet	Yes	Yes	Yes

Appendix 3: Remuneration and Compensations

Remuneration and Compensations Disclosure in SAR

Item	Executive Members of the Board*	Non-Executive and Independent Members of the Board	Top Five Senior executives including the CEO and CFO
Wages and salaries	-	200,000	5,770,074
Allowances	-	-	95,271
Periodic and annual remunerations	-	-	2,900,035
Incentive plans	-	-	2,855,084
Commissions	-	-	-
Any other in-kind benefits or reimbursements paid monthly or annually			

Note:

* The CEO is an Executive Member of the Board and is included in the top five Senior Executives. The CEO is an employee of JPMorgan and as an employee he is not paid any fees for the role.

Appendix 4: Audited Financial Statement

J.P. MORGAN SAUDI ARABIA COMPANY

(A Single Shareholder Closed Joint Stock Company)

FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2020
AND INDEPENDENT AUDITOR'S REPORT

**J.P. MORGAN SAUDI ARABIA COMPANY
(FORMERLY KNOWN AS J.P. MORGAN SAUDI
ARABIA LIMITED)**

(A Single Shareholder Closed Joint Stock Company)

FINANCIAL STATEMENTS
AND INDEPENDENT AUDITOR'S REPORT
FOR THE YEAR ENDED DECEMBER 31, 2020

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Financial statements
For the year ended December 31, 2020

	Page
Independent auditor's report	1 - 2
Statement of financial position	3
Statement of income	4
Statement of comprehensive income	5
Statement of changes in equity	6
Statement of cash flows	7
Notes to the financial statements	8 - 36



Independent auditor's report to the shareholder of J.P. Morgan Saudi Arabia Company

Report on the audit of the financial statements

Our opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of J.P. Morgan Saudi Arabia Company (formerly known as J.P. Morgan Saudi Arabia Limited) (the "Company") as at December 31, 2020, and its financial performance and its cash flows for the year then ended in accordance with the International Financial Reporting Standards, that are endorsed in the Kingdom of Saudi Arabia, and other standards and pronouncements issued by the Saudi Organization for Certified Public Accountants (SOCPA).

What we have audited

The Company's financial statements comprise:

- the statement of financial position as at December 31, 2020;
- the statement of income for the year then ended;
- the statement of comprehensive income for the year then ended;
- the statement of changes in equity for the year then ended;
- the statement of cash flows for the year then ended; and
- the notes to the financial statements, which include significant accounting policies and other explanatory information.

Basis for opinion

We conducted our audit in accordance with the International Standards on Auditing, that are endorsed in the Kingdom of Saudi Arabia. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the code of professional conduct and ethics, endorsed in the Kingdom of Saudi Arabia, that are relevant to our audit of the financial statements and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards, that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by SOCPA, and the applicable requirements of the Regulations for Companies and the Company's By-Laws, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

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J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Statement of financial position
(All amounts in Saudi Riyals thousands unless otherwise stated)

	Note	As at December 31,	
		2020	2019
Assets			
Current assets			
Cash and bank balances	3	293,985	250,399
Trade receivables	4.2	8,866	7,749
Prepayments and other receivables	5	1,444	494
Investments held at fair value through statement of income ("FVSI")	6	-	145,261
		304,295	403,903
Non-current assets			
Property and equipment	7	1,176	2,170
Deferred tax asset		1,200	715
		2,376	2,885
Total assets		306,671	406,788
Liabilities and equity			
Liabilities			
Current liabilities			
Trade payables	8	12,652	1,334
Accrued expenses and other current liabilities	9	12,465	11,852
Lease liabilities		775	1,866
Provision for income tax	13.2	-	10,076
		25,892	25,128
Non-current liability			
Employee end of service benefits ("EOSB")	10	6,070	3,818
Liabilities held at FVSI	6	-	143,896
		6,070	147,714
Total liabilities		31,962	172,842
Equity			
Share capital	11	93,750	93,750
Statutory reserve	19	20,359	16,151
Re-measurement reserve for EOSB		(520)	801
Retained earnings		161,120	123,244
Total equity		274,709	233,946
Total liabilities and equity		306,671	406,788
Commitments and contingencies	18		

The accompanying notes from 1 to 22 form an integral part of these financial statements.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Statement of income
(All amounts in Saudi Riyals thousands unless otherwise stated)

		For the year ended December 31,	
	Note	2020	2019
Service fee income, net	4.1.1	66,436	67,545
Brokerage fee, net		22,184	32,289
Income from deposits	4.1.2	6,433	10,995
Operating income		95,053	110,829
Operating expenses			
Salaries and employee related benefits		(23,489)	(22,403)
Other general and administrative expenses	12	(17,270)	(15,111)
Rent and premises related expenses		(300)	(227)
Depreciation	7	(1,104)	(991)
Total operating expenses		(42,163)	(38,732)
Total operating income		52,890	72,097
Other (loss) / income			
Exchange (loss) / gain		(190)	47
		(190)	47
Income before income tax charge		52,700	72,144
Income tax charge	13.4	(10,616)	(14,527)
Net income for the year		42,084	57,617

The accompanying notes from 1 to 22 form an integral part of these financial statements.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Statement of comprehensive income
 (All amounts in Saudi Riyals thousands unless otherwise stated)

	Note	For the year ended December 31,	
		2020	2019
Net income for the year		42,084	57,617
Other comprehensive income:			
<i>Items that will not be reclassified subsequently to the statement of income</i>			
- Remeasurement (loss) / gain on EOSB	10	(1,651)	133
- Deferred tax on remeasurements of EOSB		330	(201)
Other comprehensive loss for the year		(1,321)	(68)
Total comprehensive income for the year		40,763	57,549

The accompanying notes from 1 to 22 form an integral part of these financial statements.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Statement of changes in equity
(All amounts in Saudi Riyals thousands unless otherwise stated)

	Share capital	Statutory reserve	Re-measurement reserve for EOSB	Retained earnings	Total
January 1, 2019	93,750	10,389	869	71,389	176,397
Impact of adoption of IFRS 16	-	-	-	-	-
Restated balance as at January 1, 2019	93,750	10,389	869	71,389	176,397
Net income for the year	-	-	-	57,617	57,617
Other comprehensive loss for the year	-	-	(68)	-	(68)
Total comprehensive income for the year	-	-	(68)	57,617	57,549
Transfer to a statutory reserve	-	5,762	-	(5,762)	-
December 31, 2019	<u>93,750</u>	<u>16,151</u>	<u>801</u>	<u>123,244</u>	<u>233,946</u>
January 1, 2020	93,750	16,151	801	123,244	233,946
Net income for the year	-	-	-	42,084	42,084
Other comprehensive loss for the year	-	-	(1,321)	-	(1,321)
Total comprehensive income for the year	-	-	(1,321)	42,084	40,763
Transfer to a statutory reserve	-	4,208	-	(4,208)	-
December 31, 2020	<u>93,750</u>	<u>20,359</u>	<u>(520)</u>	<u>161,120</u>	<u>274,709</u>

The accompanying notes from 1 to 22 form an integral part of these financial statements.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Statement of cash flows
(All amounts in Saudi Riyals thousands unless otherwise stated)

		<u>For the year ended December 31,</u>	
	Note	2020	2019
Cash flow from operating activities			
Net income before income tax for the year		52,700	72,144
<u>Adjustments for non-cash charges and other items</u>			
Depreciation	7	1,104	991
Provision for EOSB	10	877	1,084
Interest expense on lease liabilities		44	63
<u>Changes in working capital:</u>			
Trade receivables		(1,117)	9,161
Prepayments and other receivables excluding prepaid tax		(239)	(375)
Investments held at fair value through statement of income ("FVSI")		145,261	324,036
Accrued expenses and other current liabilities		613	3,666
Trade payables		11,318	1,334
EOSB paid	10	(276)	(100)
Income tax paid during the year	13.2	(21,558)	(10,266)
Net cash generated from operating activities		<u>188,727</u>	<u>401,738</u>
Cash flow from investing activity			
Purchase of property and equipment, net	7	(110)	-
Net cash utilized in investing activity		<u>(110)</u>	<u>-</u>
Cash flow from financing activities			
Liabilities held at FVSI		(143,896)	(325,401)
Payments for lease liabilities		(1,135)	(1,012)
Net cash utilized in financing activities		<u>(145,031)</u>	<u>(326,413)</u>
Net change in cash and cash equivalents		<u>43,586</u>	<u>75,325</u>
Cash and cash equivalents at the beginning of the year		<u>250,399</u>	<u>175,074</u>
Cash and cash equivalents at the end of the year		<u>293,985</u>	<u>250,399</u>
Supplemental non-cash information:			
Re-measurement reserve for employees' EOSB	10	<u>1,651</u>	<u>(133)</u>
Deferred tax on remeasurements of employees' EOSB		<u>(330)</u>	<u>201</u>
Transfer of investments held at FVSI		-	<u>1,067,249</u>
Transfer of liabilities held at FVSI		-	<u>(1,067,249)</u>
ROU assets additions	7	-	<u>1,179</u>
Lease liabilities		<u>775</u>	<u>1,866</u>

The accompanying notes from 1 to 22 form an integral part of these financial statements.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

1 General information

J.P. Morgan Saudi Arabia Company (the “Company”) is a single shareholder Closed Joint Stock Company established under the Regulations for Companies in the Kingdom of Saudi Arabia. The Company operates under Commercial Registration number 1010240801 issued in Riyadh on Dhul Qadah 17, 1428H (corresponding to November 26, 2007), Ministry of Investment of Saudi Arabia (“MISA”) license number 2031026532-01 dated Shaban 22, 1428H (corresponding to September 4, 2007) and the Capital Market Authority (“CMA”) license No. 12164-37 dated Dhul-Hijaa 26, 1433H (corresponding to November 11, 2012).

The Company was converted from a limited liability company to a single shareholder Closed Joint Stock Company on Shaban 27, 1438H (corresponding to May 23, 2017) which is the date of conversion. Due to the change of the Company’s status the name was changed from J.P. Morgan Saudi Arabia Limited to J.P. Morgan Saudi Arabia Company. The Company’s financial statements are prepared from January 1 to December 31 of each Gregorian year.

Initially the Company was established to conduct investment banking activities in the field of arranging, advising, custody and dealing as an agent in respect of securities business, but does not deal in margin trading transactions. During 2012, the Company obtained provisional CMA licenses dated Dhul-Hijaa 26, 1433H (corresponding to November 11, 2012) to amend the business activities to conduct dealing as principal and agent, underwriting, mutual fund management, discretionary portfolio management, arranging, advising and custody. However, there were no business activities executed by the Company with reference to some of these provisional licenses. During 2017, the Company was recognized by the Saudi Stock Exchange (Tadawul) as an Exchange member to perform brokerage activities. The membership was granted following fulfillment of technical and legal requirements laid down by the Tadawul.

2 Summary of significant accounting policies

The significant accounting policies adopted in the preparation of these financial statements are set out below.

2.1 Basis of preparation

(i) Statement of Compliance

The financial statements have been prepared in accordance with the International Financial Reporting Standards (“IFRS”), that are endorsed in the Kingdom of Saudi Arabia, and other standards and pronouncements issued by the Saudi Organization for Certified Public Accountants (“SOCPA”).

The accounting policies used in the preparation of these financial statements are applied consistently to all the years presented otherwise stated.

(ii) Basis of measurement

These financial statements have been prepared:

- under the historical cost convention except for:
 - fair valuation of instruments held at fair value through statement of income (FVSI)
 - Employees’ end of service benefits (EOSB) carried at present value using Projected Unit Credit Method.
- using the accrual basis of accounting.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

(iii) New standard effective in current year

The International Accounting Standard Board (IASB) has issued the following amendments to accounting standards, which were effective from January 1, 2020 but do not have any significant impact on the financial statements of the Company.

- (a) Amendments to IFRS 3: Definition of a Business
- (b) Amendments to IAS 1 and IAS 8: Definition of Material
- (c) Amendments to IFRS 9, IAS 39 and IFRS 7: Interest Rate Benchmark Reform

(iv) Accounting standards issued but not yet effective

The International Accounting Standard Board (IASB) has issued following accounting standards and amendments which were effective from periods on or after January 1, 2021. The Company has opted not to early adopt these pronouncements and they are not expected to have a significant impact on the financial statements of the Company.

- Amendment to IFRS 16, 'Leases' – Covid-19 related rent concessions.
- Amendments to IFRS 17 and IFRS 4, 'Insurance contracts', deferral of IFRS 9.
- Amendments to IFRS 7, IFRS 4 and IFRS 16 Interest Rate Benchmark Reform – Phase 2.
- Amendments to IAS 1, 'Presentation of financial statements' on classification of liabilities.
- A number of narrow-scope amendments to IFRS 3, IAS 16, IAS 17 and some annual improvements on IFRS 1, IFRS 9, IAS 41 and IFRS 16.
- IFRS 17, 'Insurance contracts'.

(v) Foreign currency translations and presentation currency

(a) Reporting currency

These financial statements are presented in Saudi Riyals ("SR") which is the reporting currency of the Company.

(b) Transactions and balances

Foreign currency transactions are translated into Saudi Arabian Riyals using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at the year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the statement of income. Such exchange adjustments were not significant for the year ended December 31, 2020 and 2019, respectively.

(vi) Critical accounting estimates and judgments

The preparation of financial statements in conformity with IFRSs requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Such estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates.

There are no significant estimates in the Company's financial statements that have a risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next twelve-month period.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

2.2 Cash and bank balances

Cash and bank balances include cash with banks and other short-term highly liquid investments, if any, with original maturities of three months or less from the purchase date.

Cash and bank balances are carried at amortized cost in the statement of financial position.

2.3 Financial Instruments

2.3.1 Classification and measurement of financial assets

The Company classifies its financial assets in the following measurement categories:

- Amortized cost
- Fair value through other comprehensive income (FVOCI)
- Fair value through statement of income (FVSI)

Equity instruments

Equity instruments are those that meet the definition of equity from the issuer's perspective; that is, instruments that do not contain a contractual obligation to pay and that evidence a residual interest in the issuer's net assets.

The Company subsequently measures all equity investments at FVSI, except where the Company has elected, at initial recognition, to irrevocably designate an equity investment at FVOCI. The Company's policy is to designate equity investments as FVOCI when those investments are held for purposes other than to trade. When this election is used, fair value gains and losses are recognized in other comprehensive income and are not subsequently reclassified to the statement of income, including on disposal. Impairment losses (and reversal of impairment losses) are not reported separately from other changes in fair value. Currently, all the equity instruments have been classified as FVSI by the Company.

Debt instruments

Debt instruments if any held are those instruments that meet the definition of a financial liability from the issuer's perspective.

Classification and subsequent measurement of debt instruments depend on:

- The Company's business model for managing the asset; and
- The cash flow characteristics of the asset.

Business model: The business model reflects how the Company manages the assets in order to generate cash flows. That is, whether the Company's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash flows and cash flows arising from the sale of assets. If neither of these is applicable (e.g. financial assets are held for trading purposes), then the financial assets are classified as part of 'other' business model and measured at FVSI.

Factors considered by the Company in determining the business model for a group of assets include:

- past experience on how the cash flows for these assets were collected;
- how the asset's performance is internally evaluated and reported to key management personnel;
- how risks are assessed and managed; and
- how managers are compensated.

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realized in a way that is different from the Company's original expectations, the Company does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

Securities held for trading, if any, are held principally for the purpose of selling in the near term or are part of a portfolio of financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. These securities are classified in 'other' business model and measured at FVSI.

SPPI: Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the Company assesses whether the financial instruments' cash flows represent solely payment of principal and interest (the "SPPI" test). In making this assessment, the Company considers whether the contractual cash flows are consistent with a basic lending arrangement i.e. profit (or special commission income) includes only consideration for the time value of resources, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at FVSI.

The SPPI assessment is performed on initial recognition of an asset and it is not subsequently reassessed.

Based on these factors, the Company classifies its debt instruments into one of the following three measurement categories:

Amortized cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest (SPPI), and that are not designated at FVSI, are measured at amortized cost. The carrying amount of these assets is adjusted by any expected credit loss allowance recognized and measured as described in Note 2.3.2. Profit earned from these financial assets is recognized in the statement of income using the effective commission rate method.

Fair value through statement of income (FVSI): If debt instrument's cash flows do not represent solely SPPI or if it is not held within the held to collect or the held to collect and sell business model, or if it is designated at FVSI, then it is measured at FVSI. A gain or loss on a debt investment measured at FVSI, where cashflows do not represents solely SPPI, is recognized in the statement of income, within "Net gain / (loss) on investments mandatorily measured at FVSI", in the period in which it arises. A gain or loss from debt instruments that were designated at fair value or which are held for trading are presented separately from debt investments that are mandatorily measured at FVSI, within "Net gain / (loss) on investments designated at FVSI or held for trading". Special commission income earned from these financial assets is recognized in the statement of income using the effective commission rate method.

Fair value through other comprehensive income (FVOCI): Financial assets that are held for collection of contractual cash flows and for selling the assets, where the assets' cash flows represent solely payments of principal and interest, and that are not designated at FVSI, are measured at fair value through other comprehensive income (FVOCI). Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses on the instrument's amortized cost which are recognized in statement of income. When the financial asset is derecognized, the cumulative gain or loss previously recognized in OCI is reclassified from equity to Statement of Income.

The Company reclassifies debt instruments when and only when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent and none occurred during the period.

Currently, bank balances, due from related parties and other receivables are categorized as held at amortised cost.

2.3.2 Impairment of financial assets

The Company estimates credit impairment through an allowance for expected credit losses ("ECLs"). ECLs are recognised for financial assets that are measured at amortised cost or at fair value through

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)

Notes to the financial statements

For the year ended December 31, 2020

(All amounts in Saudi Riyals thousands unless otherwise stated)

other comprehensive income ("FVOCI") and for specified lending-related commitments, such as loan commitments and financial guarantee contracts. The measurement of ECLs must reflect:

- An unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- The time value of resources; and
- Reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

The measurement of ECL also reflects how the Company manages the financial instruments it uses for credit risk purposes such as Traditional Credit Products ("TCP"), debt securities measured at FVOCI, and non-traditional credit products ("Non-TCP"). TCP are wholesale loans and lending-related commitments from extensions of credit to borrowers; debt securities which are debt instruments such as government bonds; whereas Non-TCP are all other debt financial assets measured at amortised cost which include, but are not limited to, reverse repurchase agreements, margin loans, fee receivables, and inter-company receivables or loans.

IFRS 9 outlines a 'three stage' model for impairment based on changes in credit quality since initial recognition as summarized below:

- (i) A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage 1' and has its credit risk continuously monitored.
- (ii) If a significant increase in credit risks ('SICR') since initial recognition is identified, the financial instrument is moved to 'Stage 2' but is not yet deemed to be credit-impaired.
- (iii) If the financial instrument is credit-impaired, the financial instrument is then moved to 'Stage 3'.
- (iv) Financial instrument in Stage 1 have their ECL measured at an amount equal to the portion of expected credit losses that result from the default events possible within the next 12 months. Instruments in Stages 2 or 3 have their ECL measured based on expected credit losses on a lifetime basis.
- (v) A pervasive concept in measuring ECL in accordance with IFRS 9 is that it should be consider forward-looking information.
- (vi) Purchase or originated credit-impaired financial assets are those financial assets that are credit-impaired on initial recognition. Their ECL is always measured on a lifetime basis (Stage 3).

Impact of staging on measuring expected credit losses

ECLs are measured using a three stage model based on changes in credit quality of the financial instrument since it was initially recognised ("initial recognition"):

Stage 1 - performing financial instruments that have not had a significant increase in credit risk since initial recognition;

Stage 2 - performing financial instruments that have experienced a significant increase in credit risk; and

Stage 3 - non-performing financial instruments that have been determined to be credit-impaired.

The financial assets of the Company that are subjected to ECL review include deposits with banks, due from related parties and other assets.

A significant exposure of the Company is held as deposits with J.P. Morgan Chase Bank, N.A, Riyadh Branch which is a Branch of J.P. Morgan Chase Bank, N.A and a local bank licensed and listed in the Saudi stock exchange. Both the Banks have sound credit rating as at the reporting date and therefore the Company considers that it has a low credit risk. The rating of the Banks as at December 31, 2020 and 2019 were no less than A3 and A1 respectively as per Moody's and no decline is seen in the credit rating till the reporting date. The ECL is insignificant and therefore no ECL is booked in the financial statements.

ECL on intercompany fees and other receivables is nil due to the factors mentioned in note 2.3.2.3.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

2.3.2.1 Stages of impairment under IFRS 9

The impairment approach of IFRS 9 provides a framework for Expected Credit Losses (ECL) where in, the assets have to be segmented into three stages. The three stages reflect the general pattern of credit deterioration of a financial asset. The three stages differ in terms of recognition of expected credit losses and the presentation of interest revenue.

Stage 1 - Performing financial assets

Stage 1 assets are assessed based on Company's existing credit risk management standards for acceptable credit quality. Overall the financial assets falling under this category have the following characteristics at minimum:

- Adequate capacity to meet its contractual cash flow obligations in the near term; and
- Adverse changes in economic and business conditions in the longer term may, but will not necessarily; reduce the ability to fulfil its obligations.

Stage 2 - Financial Assets with significant increase in credit risk

Financial instruments that have experienced a significant increase in credit risk ("SICR") since initial recognition for which there is no objective evidence of impairment are included in Stage 2. For Stage 2 instruments, ECL is calculated considering the probability of default over the remaining life of the instrument on a collective basis and interest revenue is calculated on the gross carrying amount of the asset (that is, without deduction for the credit loss allowance).

The Company assesses for evidence of a SICR by considering whether there has been a change in the risk of a default occurring since the financial instrument was initially recognised.

Stage 3 - Credit impaired financial assets

Financial assets classified under this category have exceeded either the objective thresholds set by the Company or have been subjectively considered as obligors which lack a capacity to repay their contractual obligations, on a timely basis.

The Company considers a customer as "Defaulted" when the obligor is unlikely to pay for its credit obligations in full, without recourse by the Company to actions such as realizing security (if held).

Financial instruments are included in Stage 3 when there is objective evidence of impairment at the reporting date. For Stage 3 instruments, ECL is calculated considering the probability of default over the remaining life of each instrument ("Lifetime ECL") on an individual asset basis and interest revenue is calculated on the net carrying amount (that is, net of the allowance for credit losses). All financial assets, regardless of their category as TCP, Non-TCP or debt security, are considered to be credit-impaired and included in Stage 3 when one or more of the following events that have a detrimental impact on the estimated future cash flows of that financial asset has occurred:

- a) Significant financial difficulty of the issuer or the borrower;
- b) A default or past due event;
- c) The Company or holders of debt securities have granted a concession to the borrower for economic or contractual reasons relating to the borrower's financial difficulty;
- d) It has become probable the borrower will enter bankruptcy or other financial reorganisation;
- e) An active market for that financial asset no longer exists because of the borrower's financial difficulties; or
- f) A financial asset is purchased or originated at a deep discount that reflects a credit loss has been incurred.

The criteria above are consistent with how the Company defines 'default' for internal credit risk management purposes.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

2.3.2.2 Transfer criteria

Staging Considerations

Financial instruments that have not had a significant increase in credit risk (SICR) since initial recognition are included in Stage 1. For these instruments, 12-month expected credit losses are recognized and interest revenue is calculated on the gross carrying amount of the asset (that is, without deduction for credit allowance). 12-month ECL is the expected credit losses that result from default events that are possible within 12 months after the reporting date.

Financial instruments that have had a SICR since initial recognition but that do not have objective evidence of impairment are included in Stage 2. For these assets, lifetime ECL are recognized, but interest revenue is still calculated on the gross carrying amount of the asset. Lifetime ECL are the expected credit losses that result from all possible default events over the expected life of the financial instrument.

IFRS 9 requires that when determining whether the credit risk of a financial instrument has increased significantly, an entity shall consider the change in the risk of a default occurring since initial recognition. IFRS 9 points that credit risk increases significantly before a financial instrument becomes past due or other lagging borrower-specific factors (for example a modification or restructuring) are observed. Consequently, when reasonable and supportable information that is more forward-looking than past due information is available, it must be used to assess changes in credit risk.

The Company under Group policy has developed its staging criteria by using both quantitative and qualitative considerations to determine if a loan has experienced significant increase in credit risk.

For TCP, the Company considers a financial instrument to have experienced a SICR when any of the following quantitative or qualitative criteria have been met:

Quantitative criteria

The Company determines whether the probability of a default (“PD”) occurring has changed between a financial instruments initial recognition and the reporting date. If the change in PD exceeds certain relative and absolute thresholds, the instrument has experienced a SICR. The assessment of the PD takes into account reasonable and supportable information, including information about past events, current and future economic conditions.

Qualitative criteria

The Company monitors borrowers that may become impaired by including them on its watch list. Obligors that are on the watch list are considered to have experienced a SICR. The Company also monitors changes in internal credit risk ratings (relative to the credit rating on initial recognition) and delinquency triggers to determine if a borrower has experienced a SICR.

Financial instruments that are in Stage 2 are moved to Stage 1 as described below in the period that the quantitative and qualitative criteria for a SICR no longer exist.

The approach for determining whether there has been a SICR for Non-TCP portfolios depends on the type of instrument. For fee receivables arising from contracts with customers [e.g. brokerage fee receivables], the Company applies a provision matrix as a practical expedient for calculating expected credit losses. The matrix provides that in the case of institutional customers, a receivable is considered to have had a SICR (i.e. Stage 2) if it is 90 days past due and credit-impaired (i.e. Stage 3) if it is 180 days past due at which point an ECL for 100% of the amount owned is recognised. In the case of non-institutional customers, a receivable is considered to have had a SICR (i.e. Stage 2) if it is 30 days past due and credit-impaired (i.e. Stage 3) if it is 90 days past due at which point an ECL for 100% of the amount owned is recognized. The Firm has not had significant losses on its fee receivable portfolios and are considered to be immaterial.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

The Company has determined that ECL on all other non-TCP portfolios are immaterial due to: the existence of credit risk mitigants such as the existence of the collateral; the credit quality of the borrower (e.g. investment-grade); and/or the short-term nature of the instrument. Similarly, the Company has determined that these non-TCP portfolios are without SICR (i.e. Stage 1) due to the credit quality of the borrower and/or the short-term nature of the instrument. For non-TCP intercompany transactions, the Company evaluates the counterparty based on the consolidated Firm's resolution and recover plan, tenor of the instrument and any collateral received. The Company has not experienced any losses on non-TCP intercompany transactions. The Company continues to monitor its Non-TCP portfolios to ensure the described framework is appropriate and its exposure to credit risk and ECL on these portfolios are adequately reflected in the allowance for credit losses.

2.3.2.3 Expected credit loss measurement

Incorporation of forward looking information

ECL estimates are derived from the Company's historical experience and future forecasted economic conditions. To incorporate forward-looking information into the ECL calculation, the Company develops forecasted economic scenarios. As mentioned in 2020 Developments, the Company moved from three forward looking scenarios (upside, base and downside) to five forward looking scenarios (base, relative upside, extreme upside, relative downside and extreme downside cases) during the year. Each of these scenarios contains a set of macroeconomic variables that reflect forward-looking economic and financial conditions. Macroeconomic variables include, but are not limited to foreign exchange rates, inflation and GDP per country or country block. Macroeconomic variables for each scenario are projected over a reasonable and supportable forecast period of two years. After the forecast period, the losses revert to historical averages over a one-year transition period.

On a quarterly basis, the five economic scenarios are updated and probability weighted. The Company uses judgment to develop the scenarios and assign probability weightings. The most likely economic scenario in management's view is the base case which would generally be expected to be weighted more heavily than the other two scenarios.

The PD, LGD and EAD models are designed to forecast the credit quality and performance of the obligor based on industry, geography, rating and size of obligors, among other attributes of the portfolio. PD, LGD and EAD models are calibrated based on historical macroeconomic variables and use forecasted macroeconomic scenarios for projecting PD, LGD and EAD.

The Company has determined that ECLs on cash held with banks are immaterial due to low credit risk. In evaluating the lifetime ECL related to receivables from a bank, the Company determined the expected probability of default was extremely remote, and the magnitude of lifetime ECL related to exposures would be negligible as these are regulated and externally rated banking institutions that have significant capital, loss absorbing capacity and liquidity and have strong credit rating. The majority of the deposits held are short term in nature and can be withdrawn overnight.

For inter-company loans and receivables, the Company evaluates the counterparty based on the consolidated Company's resolution and recovery plan, tenor of the loan/receivable, and any collateral received. The Company has not experienced any losses on inter-company loans and receivables.

The Company continues to monitor its portfolios to ensure the described framework is appropriate and its exposure to credit risk and ECLs on these portfolios are adequately reflected in the allowance for credit losses.

For fee receivables arising from contracts with customers (e.g. advisory fee receivables), the Company applies a provision matrix as a practical expedient for calculating expected credit losses. As of December 31, 2020, the company did not have third party fee receivables.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

Measurement of ECL:

The key inputs into the measurement of ECL are the term structure of the following variables:

- probability of default (PD);
- loss given default (LGD);
- exposure at default (EAD).

These parameters are generally derived from internally developed statistical models and other historical data. They are adjusted to reflect forward-looking information as described below.

- Probability of Default (“PD”): The PD model estimates the probability of downgrade and default each quarter. The 12-month and lifetime PDs represent the probability of default occurring over the next 12 months and the remaining maturity of the instrument respectively. The model considers input variables that are region-, industry- and borrower segment-specific and considers both scenario- and borrower-specific information. PDs are determined at a facility-level based on risk ratings and other characteristics.
- Exposure at Default (“EAD”): The EAD model predicts gross exposure upon a borrower’s default as a percentage of the total commitment at the reporting date under a given macroeconomic environment. The model estimates the probability of a change in the utilization, and direction and magnitude of the change. Input variables include exposure and utilization at the reporting date, facility purpose, industry and macro-economic variables (“MEVs”).
- Loss Given Default (“LGD”): The LGD model estimates expected losses under given macroeconomic environments on the EAD given the event of default and, taking into account, among other attributes, the mitigating effect of collateral and the time value of money.

The 12-month ECL is calculated by multiplying the 12-month PD, EAD and LGD. Lifetime ECL is calculated using the lifetime PD instead.

2.3.3 Financial liabilities

All financial liabilities are initially recognized at fair value less transaction costs except for financial liabilities measured at FVSI where transactions cost, if any, are not deducted from the fair value measurement at initial recognition, and are included in the statement of income.

Subsequently, all commission and non-commission bearing financial liabilities other than those held at FVSI are measured at amortized cost. Amortized cost is calculated by taking into account any discount or premium on settlement.

2.3.4 Fair valuation of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their best economic interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits from the asset's highest and best use or by selling it to another market participant that would utilize the asset in its highest and best use.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy. This is described, as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

A financial asset is derecognized, when the contractual rights to the cash flows from the financial asset expire or the asset is transferred and the transfer qualifies for de-recognition. In instances where the Company is assessed to have transferred a financial asset, the asset is derecognized if the Company has transferred substantially all the risks and rewards of ownership. Where the Company has neither transferred nor retained substantially all the risks and rewards of ownership, the financial asset is derecognized only if the Company has not retained control of the financial asset. The Company recognizes separately as assets or liabilities any rights and obligations created or retained in the process.

A financial liability is derecognized only when it is extinguished, that is when the obligation specified in the contract is either discharged, cancelled or expires.

2.3.5 Offsetting of financial instruments

Financial assets and financial liabilities are offset with the net amount reported in the statement of financial position only if there is an enforceable legal right to offset the recognized amounts and an intent to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

2.4 Property and equipment

Property and equipment are stated at cost, net of accumulated depreciation and/or accumulated impairment losses, if any. Such cost includes the expenditure that is directly attributable to the acquisition of the items and borrowing cost (where applicable). All other repair and maintenance costs are recognized in the statement of income as incurred.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits will follow to the entity and the cost of that item can be measured reliably.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the asset as follows:

	Number of years
Furniture, fixtures and office equipment	5-10
Computer equipment	3

The residual values, useful lives and methods of depreciation of property and equipment are reviewed at each financial year-end and adjusted prospectively, if appropriate.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of income when the asset is derecognized.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

2.5 Impairment of non-financial assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or Cash Generating Unit's (CGU) fair value less costs of disposal and its value in use. It is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Company estimates the asset's or CGU's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of income.

2.6 Accrued expenses and other liabilities

Liabilities are recognized for amounts to be paid for goods or services received, whether or not billed to the Company. These are carried at amortised cost.

2.7 Provisions

Provisions, if any, are recognized when the Company has a present obligation (legal or constructive) as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and a reliable estimate can be made of the amount of the obligation.

2.8 Taxes

The Company is subject to income tax in accordance with the regulations of the General Authority of Zakat and Tax (the "GAZT"). Income tax is charged to the statement of income. Additional amount payable, if any, at the finalization of final assessment are accounted for when such amount are determined.

Income tax based on the applicable income tax rate is adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses. Deferred income tax is provided in full, if material, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred tax assets are recognized only if it is probable that future taxable amounts will be available to utilize those temporary differences and losses.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

The Company also withholds taxes on certain transactions with non-resident parties in the Kingdom of Saudi Arabia as required under Saudi Arabian Income Tax Law.

Value added tax (VAT)

Output VAT related to revenue is payable to tax authorities on the earlier of (a) collection of receivables from customers or (b) delivery of services to customers. Input VAT is generally recoverable against output VAT upon receipt of the VAT invoice. The tax authorities permit the settlement of VAT on a net basis. VAT related to sales and purchases is recognised in the statement of financial position on a gross basis and disclosed separately as an asset and a liability. Where provision has been made for ECL of receivables, the impairment loss is recorded for the gross amount of the receivable, including VAT.

2.9 Employees' end of service benefits (EOSB)

The Company operates a single post-employment benefit scheme of defined benefit plan driven by the labor laws and workman laws of the Kingdom of Saudi Arabia which is based on most recent salary and number of service years.

The post-employment benefits plans is not funded. Accordingly, valuations of the obligations under the plan are carried out by an independent actuary based on the projected unit credit method. The costs relating to such plans primarily consist of the present value of the benefits attributed on an equal basis to each year of service and the interest on this obligation in respect of employee service in previous years.

Current and past service costs related to post-employment benefits are recognized immediately in statement of income while unwinding of the liability at discount rates used are recorded in profit or loss. Any changes in net liability due to actuarial valuations and changes in assumptions are taken as re-measurement in the other comprehensive income.

The employees' end of service benefits provision is made based on an actuarial valuation of the Company's liability under the Saudi Arabian Labor Law.

In accordance with the provisions of IAS 19 "Employee benefits", management carries out an exercise to assess the present value of its obligations, using the projected unit credit method. Under this method an assessment is made of the employees' expected service life with the Company and expected salary at the date of leaving the service.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

2.10 Revenue

The Company recognizes revenue under IFRS 15 using the following five steps model:

Step 1: Identify the contract with customer	A contract is defined as an agreement between two or more parties that creates enforceable rights and obligations and sets out the criteria for every contract that must be met.
Step 2: Identify the performance obligations	A performance obligation is a promise in a contract with a customer to transfer a good or service to the customer.
Step 3: Determine the transaction price	The transaction price is the amount of consideration to which the Company expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties.
Step 4: Allocate the transaction price	For a contract that has more than one performance obligation, the Company allocates the transaction price to each performance obligation in an amount that depicts the amount of consideration to which the Company expects to be entitled in exchange for satisfying each performance obligation.
Step 5: Recognize revenue	The Company recognizes revenue (or as) it satisfies a performance obligation by transferring a promised good or service to the customer under a contract.

Based on the above five steps the revenue recognition policies for the various revenue stream is as follow:

Fees and commissions are generally recognized on an accrual basis when the service has been provided. Fees and commission arising from negotiating, or participating in the negotiation of a transaction for a third party - such as the arrangement of the acquisition of shares or other securities businesses are recognized on completion of the underlying transaction. Investment banking activities' service fees are recognized based on the applicable client service contracts and agreements with other affiliated JPMorgan Chase & Co. entities.

Brokerage income is recognized when the related transactions are executed by the customers at the price agreed in the contract with the customers, net of discounts and rebates. The performance obligation of the Company is satisfied when the customer carries out the transaction, which triggers immediate recognition of the revenue, as the Company will have no further commitments.

Advisory and investment banking services revenue is recognised when services are determined as complete in accordance with the underlying agreement, agreed with the customer and invoiced, as generally set forth under the terms of the engagement.

Revenue recognition of retainer fees is recognized over a period of time and it is generally linked to the timing of performance obligation (i.e. monthly, quarterly, etc.). Success fees are recognized upon the fulfillment of performance obligations. For example, either on the satisfaction of financial advisory services or completion of underwriting agreement.

Underwriting fees are recognized when the Company has rendered all services to the issuer and is entitled to collect the fee from the issuer with no contingencies associated with the fees. Underwriting revenues are presented net of transaction-related expenses.

Custody fee is recognized over the contractual servicing period.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

2.11 Accounting for leases

Company as a lessee

Leases are recognised as a right-of-use asset and a corresponding liability, at the date at which the leased asset is available for use by the Company. Assets and liabilities arising from a lease are initially measured on a present value basis.

Lease liabilities

Lease liabilities are initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease, if that rate can be determined, or the Company's incremental borrowing rate. Generally, the Company uses the incremental borrowing rate as the discount rate.

Lease payments included in the measurement of lease liabilities comprise the following:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payment that are based on an index or a rate;
- amounts expected to be payable by the lessee under residual value guarantees;
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

Subsequently, the lease liabilities are measure at amortised cost using the effective interest rate method. They are re-measured when there is a change in future lease payments arising from a change in rate, or if Company changes its assessment of whether it will exercise a purchase, extension or termination option. When the lease liabilities are re-measured in this way, a corresponding comprehensive income adjustment is made to the carrying amount of the right-of-use asset, or is recorded in statement of comprehensive income if the carrying amount of right-of-use asset reduced to zero.

Right-of-Use Asset

The Company measures the right-of-use asset at cost, comprising the following:

- the amount of the initial measurement of lease liability,
- any lease payments made at or before the commencement date less any lease incentives received,
- any initial direct costs, and
- restoration costs.

Refundable security deposits are not included in the initial measurement of a right-of-use asset. However, the difference between the nominal amount of the refundable security deposits and its fair value at the commencement of the lease represent, an additional lease payment which is prepaid and accordingly added to the initial carrying amount of the right-of-use asset and released to the statement of comprehensive income over the lease term as part of the depreciation of those assets.

The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. In addition the right-to-use assets is periodically reduced by impairment losses, if any, and adjusted for certain re-measurement of lease liabilities.

Lease term

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options are only included in the lease term if the lease is reasonably certain to be extended (or not terminated). The lease term assessment is reviewed if a significant event or a significant change in circumstances occurs which affects this assessment and that is within the control of the lessee.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

Short-term leases and leases of low-value assets:

The Company has elected not to recognise right-of-use assets and lease liabilities for short-term leases that have a lease term of 12 months or less and leases of low-value assets, including IT equipment. The Company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.”

2.12 Expenses

Expenses are measured and recognized as a period cost at the time when they are incurred. Expenses related to more than one financial period are allocated over such periods proportionately. Salaries and other employee related expenses are those which specifically relate to employee costs. All other expenses other than employees’ costs, financial charges and allowance for impairment are classified as general and administrative expenses.

2.13 Statutory reserve

As required by Saudi Arabian Regulations for Companies, 10% of the net income for the year is transferred to a statutory reserve. The Company may resolve to discontinue such transfers when the reserve totals 30% of the share capital. The reserve is not available for distribution to the Company’s Shareholder.

2.14 Assets held in trust or in a fiduciary capacity and Clients' cash accounts

Assets held in trust or in a fiduciary capacity by the Company are not treated as assets of the Company and accordingly are treated as off-balance sheet items in these financial statements.

2.15 Contingent assets and liabilities

A contingent liability is disclosed where the existence of the obligation will only be confirmed by future events or where the amount of obligations cannot be measured with reasonable reliability. Contingent assets are not recognized, but are disclosed where an inflow of economic benefits is probable.

2.16 Fair value

Fair value is the amount for which an asset could be exchanged, or a liability could be settled between knowledgeable willing parties in an arm’s length transaction. As the Company’s financial instruments are compiled under the historical cost convention, differences can arise between the book values and fair value estimates. Management believes that the fair values of the Company’s financial assets and liabilities are not materially different from their carrying values.

3 Cash and bank balances

The Company has an arrangement with a local bank to settle the brokerage transactions with Tadawul. The bank has given a guarantee to Tadawul to settle all the transactions entered into by the Company. On the request of the bank, the Company submitted an order note and counter guarantee to the bank agreeing not to perform any transactions exceeding the available limit agreed with the bank. As at December 31, 2020, the Company has maintained sufficient cash balances with the bank.

4 Related party matters

In the ordinary course of its activities, the Company transacts business with its related parties. Related parties include J.P. Morgan Chase Bank, N.A. including foreign branches and affiliated entities; the Board of Directors; and key management personnel. Key management personnel are those persons, including Non-executive Director, having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly. The transactions with related parties are carried out on mutually agreed terms approved by the management of the Company.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

4.1 Related party transactions

Significant transactions with related parties in the ordinary course of business are summarized below:

	2020	2019
<u>4.1.1 Service fee income attributions from:</u>		
J.P. Morgan Securities PLC	28,905	50,485
J.P. Morgan Chase Bank, N.A.- London Branch	22,768	12,478
J.P. Morgan Chase Bank, N.A.- Dubai Branch	2,172	1,087
J.P. Morgan Chase Bank Luxembourg S.A.	1,893	487
J.P. Morgan Ventures Energy Company	1,866	1,184
J.P. Morgan Securities plc - Paris Branch	780	681
J.P. Morgan Chase Bank, N.A.	325	312
J.P. Morgan International Finance limited	-	592
J.P. Morgan Securities LLC	-	132
	58,709	67,438
<u>4.1.2 Income from deposits</u>		
J.P. Morgan Chase Bank, N.A.- Riyadh Branch	6,433	10,995
	2020	2019
<u>4.1.3 Service fee income attributions to:</u>		
J.P. Morgan Securities PLC	7,244	-
J.P. Morgan Chase Bank, N.A.- Dubai Branch	917	-
	8,161	-
Remuneration to key management personnel	8,765	8,427

4.2 Related party balances

Significant balances arising from the above transactions with related parties are as follows:

	2020	2019
Due from related parties:		
J.P. Morgan Securities PLC	4,591	6,480
J.P. Morgan Chase Bank, N.A. - London Branch	2,481	400
J.P. Morgan Securities plc - Paris Branch	897	-
J.P. Morgan Ventures Energy Company	212	339
J.P. Morgan Chase Bank, N.A. - Riyadh Branch	263	-
J.P. Morgan Chase Bank, N.A. - Dubai Branch	191	191
J.P. Morgan Chase Bank Luxembourg S.A.	160	-
J.P. Morgan Chase Bank, N.A.	71	313
J.P. Morgan Securities LLC	-	26
	8,866	7,749
Due to related parties:		
J.P. Morgan Securities PLC	9,293	-
J.P. Morgan Chase Bank, N.A. - Dubai Branch	917	-
J.P. Morgan Chase Bank, N.A. - London Branch	308	-
J.P. Morgan Chase Bank, N.A.	51	-
	10,569	-

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

5 Prepayments and other receivables

	Note	2020	2019
Prepaid tax	13.2	711	-
Other receivables		673	431
Prepaid expenses		60	63
		1,444	494

6 Financial instruments held at FVSI

The Company purchases listed equity securities from the Saudi Stock Exchange, these investments are funded through the issuance of equity linked notes to related entity J.P. Morgan Securities plc. These equity investments have been classified as fair value through statement of income (FVSI), the valuation is done through quoted prices in active markets. The notes issued to fund these investments are also designated as financial liabilities at fair value through statement of income FVSI since their redemption value is correlated to the equity investments. The economic benefits of the underlying investments are then transferred through swap transaction involving the related entity and the ultimate beneficiary. Fair value gains/losses on equity investments are offset by corresponding fair value losses/gains on financial liabilities at fair value through statement of income FVSI. Any differences between investments held at FVSI and liabilities held at FVSI is attributed to proprietary positions arising due to settlement of client transactions.

	2020	2019
Investments in listed equities	-	145,261

7 Property and equipment

	Right-of-Use Asset	Furniture, fixtures and office equipment	Computer equipment	Total
Cost				
January 1, 2020	3,127	448	40	3,615
Additions	-	110	-	110
Disposals	-	-	-	-
December 31, 2020	3,127	558	40	3,725
Accumulated depreciation				
January 1, 2020	978	427	40	1,445
Charge for the year	1,040	64	-	1,104
Disposals	-	-	-	-
December 31, 2020	2,018	491	40	2,549
Net book value as of December 31, 2020	1,109	67	-	1,176

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

	Right-of-Use Asset	Furniture, fixtures and office equipment	Computer equipment	Total
Cost				
January 1, 2019	-	448	40	488
Adjustments on transition to IFRS 16	1,948	-	-	1,948
Additions	1,179	-	-	1,179
Disposals	-	-	-	-
December 31, 2019	<u>3,127</u>	<u>448</u>	<u>40</u>	<u>3,615</u>
Accumulated depreciation				
January 1, 2019	-	414	40	454
Charge for the year	978	13	-	991
Disposals	-	-	-	-
December 31, 2019	<u>978</u>	<u>427</u>	<u>40</u>	<u>1,445</u>
Net book value as of December 31, 2019	<u>2,149</u>	<u>21</u>	<u>-</u>	<u>2,170</u>

8 Trade payables

	Note	2020	2019
Due to related parties	4.2	10,569	-
Other payables		2,083	1,334
		<u>12,652</u>	<u>1,334</u>

9 Accrued expenses and other current liabilities

	2020	2019
Income tax payable - GAZT Assessment	4,338	6,825
Employees' benefits	4,258	4,029
Accrued expense	1,500	-
VAT payable	1,365	239
Accrued professional fee	285	464
GOSI	132	145
Other	587	150
	<u>12,465</u>	<u>11,852</u>

10 Employee end of service benefits

	2020	2019
Balance at the beginning of the year	3,818	2,967
Provided during the year	877	1,084
Remeasurements loss / (gain)	1,651	(133)
Payments and transfers made during the year	(276)	(100)
Balance as at December 31	<u>6,070</u>	<u>3,818</u>

The Company operates a defined benefit plan in line with the Labour Law requirement in the Kingdom of Saudi Arabia. The end-of-service benefit payments under the plan are based on the employees' final salaries and allowances and their cumulative years of service at the date of their termination of employment, as defined by the conditions stated in the Labour Law of the Kingdom of Saudi Arabia.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

Employees' end-of-service benefit plans are unfunded plans and the benefit payment obligation are met when they fall due upon termination of employment.

Amounts recognized in the statement of income and comprehensive income

The amounts recognized in the statement of income and comprehensive income related to employee benefit obligations are as follows:

	December 31, 2020	December 31, 2019
Current service cost	752	976
Interest expense	125	108
Total amount recognized in profit or loss	877	1,084
<u>Remeasurements</u>		
Gain from change in financial assumptions	337	109
Gain from change in demographic assumptions	215	-
Experience gains / (losses)	1,099	(242)
Total amount recognized in other comprehensive income	1,651	(133)

Principal actuarial assumptions

The following range of significant actuarial assumptions was used by the Company for the valuation of post-employment benefit liability:

	2020	2019
Valuation discount rate	3%	3.40%
Expected rate of increase in salary level across different age bands	5%	5%

Sensitivity analysis for actuarial assumptions

	<u>Change in assumption</u>		<u>Impact on value of employee benefit obligations (SAR'000)</u>	
	Increase in assumption	Decrease in assumption	Increase in assumption	Decrease in assumption
As at December 31, 2020				
Discount rate	1%	1%	(5,575)	6,606
Salary growth rate	1%	1%	6,606	(5,575)
As at December 31, 2019				
Discount rate	1%	1%	(3,473)	4,221
Salary growth rate	1%	1%	4,210	(3,475)

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of defined benefit obligation calculated with projected unit credit method at the end of the reporting period) has been applied when calculating the employee termination.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

11 Share capital

The share capital of the Company consists of 9,375,000 shares with a par value of Saudi Riyals 10 per share distributed as follows:

Shareholder	Country of origin	Percentage	2020	2019
J.P. Morgan International Finance Limited	USA	100%	93,750	93,750

12 Other general and administrative expenses

	2020	2019
Agent bank charges	4,992	3,589
Professional services	4,904	2,295
Outsourcing services	4,059	2,447
Other	1,296	924
Technology and communication	880	613
Travel and entertainment	803	1,847
Income Tax - GAZT Assessment	336	3,396
	17,270	15,111

13 Provision for income tax

13.1 Calculation of taxable income and income tax charge

The following are the significant components of income tax base of the Company for the year ended December 31:

	2020	2019
Net income before income tax	52,700	72,144
Adjustments:		
Depreciation differences	46	(3)
Employee termination benefits	602	984
Others	507	3,424
Net adjusted income for the year	53,855	76,549
Less: Adjusted loss brought forward, restricted to 25%	-	-
Tax base for the year	53,855	76,549
Income tax charge at 20%	10,771	15,310

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

13.2 (Advance tax payment) / Provision for income tax

The movement in the provision for income tax for the years ended December 31 is as follows:

Provision for income tax

	2020	2019
Balance at beginning of the year	10,076	4,899
Charged during the year		
- Current year	10,771	15,310
- Prior year	-	133
	10,771	15,443
Payments made during the year	(21,558)	(10,266)
Balance at the end of the year	(711)	10,076

13.3 Deferred tax asset

Deferred tax asset as at December 31, 2020 relates to the following:

	2020	2019
Employee benefits obligations (13.3.1)	1,214	764
Lease liability	155	373
Exchange loss / (gain)	38	(9)
Property and equipment and right of use asset	(207)	(413)
Deferred tax asset, net	1,200	715

13.3.1 Deferred tax amount to SR 330 pertaining to the remeasurement of EOSB gain / loss is recognized in statement of comprehensive income.

13.4 Income tax charge and deferred tax (reversal) for the year

Income tax and deferred tax charge / (reversal) of the year is as follows:

	2020	2019
Income tax charge – current	10,771	15,443
Income tax charge – deferred	(155)	(916)
Total tax charge, net	10,616	14,527

The deferred tax liability on remeasurements of post-employment benefit obligations amounting to SAR 0.3 million is added back to deferred tax reversal in statement of income and charged to other comprehensive income.

13.5 Status of final assessment

General Authority of Zakat and Tax (“GAZT”) had amended their initial assessment for the years 2008 to 2013 for which an appeal had been filed with the General Secretariat of Tax Committees (GSTC). In light of the initiative issued by GAZT in accordance with the Ministry of Finance Resolution No. 2303 of 6/7/1442 AH, the Company has settled the principal income tax amount of the assessment for the aforementioned years amounting to SR 2,823,860. Subsequent to the year end, GAZT has confirmed that the delay fines have been waived.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

Further assessments for the year 2014 to 2019 are yet to be raised by GAZT. Therefore, currently, a reasonable estimation of the ultimate additional Income tax and withholding tax liabilities, if any, cannot be reliably determined.

The Company has filed its tax returns with GAZT for the years up to December 31, 2019; however, the final tax assessment has not yet been obtained as of the date of these financial statements.

14 Financial instrument fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or in its absence, the most advantageous market to which the company has access at that date. The fair value of liability reflects its non-performance risk.

Management regularly reviews significant observable inputs and valuation adjustments. If third party information such as broker quotes or pricing services is used to measure fair values, then management assesses the evidence obtained from third parties to support the conclusion that such valuations meet the requirements of IFRS that are endorsed in the Kingdom of Saudi Arabia, including the level in the fair value hierarchy in which such valuations should be classified.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

When measuring the fair value the Company uses market observable data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices / Net Asset Value or dealer quotes for similar instruments;
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments (level 3).

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

	Total	Fair values			Total
		Level 1	Level 2	Level 3	
As at December 31, 2020					
Financial assets measured at fair value					
Investments held at fair value through statement of income ("FVSI")	-	-	-	-	-
Financial assets not measured at fair value					
Cash and cash equivalents	293,985	-	-	293,985	293,985
Trade receivables and other receivables	10,310	-	-	10,310	10,310
	304,295	-	-	304,295	304,295
Financial liabilities measured at fair value					
Liabilities held at FVSI	-	-	-	-	-
Financial liabilities not measured at fair value					
Trade payables	12,652	-	-	12,652	12,652
Accrued and other current liabilities	12,465	-	-	12,465	12,465
Lease liabilities	775	-	-	775	775
	25,892	-	-	25,892	25,892
As at December 31, 2019					
Financial assets measured at fair value					
Investments held at fair value through statement of income ("FVSI")	145,261	145,261	-	-	145,261
Financial assets not measured at fair value					
Cash and cash equivalents	250,399	-	-	250,399	250,399
Trade receivables and other receivables	8,243	-	-	8,243	8,243
	403,903	145,261	-	258,642	403,903
Financial liabilities measured at fair value					
Liabilities held at FVSI	143,896	143,896	-	-	143,896
Financial liabilities not measured at fair value					
Trade payables	1,334	-	-	1,334	1,334
Accrued and other current liabilities	11,852	-	-	11,852	11,852
Lease liabilities	1,866	-	-	1,866	1,866
	158,948	143,896	-	15,052	158,948

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

The fair values of financial instruments not measured at fair value are not significantly different from the carrying values included in the financial statements. The fair values of cash and bank balances and accounts receivable and other assets which are carried at amortized cost, are not significantly different from the carrying values included in the financial statements, since the current market commission rates for similar financial instruments are not significantly different from the contracted rates, and due to the short duration of financial instrument. An active market for these instruments is not available and the Company intends to realize the carrying value of these financial instruments through settlement with the counter party at the time of their respective maturities.

14.1 Fair valuation techniques

The following tables show the valuation techniques used in measuring Level 3 fair values.

Type	Valuation techniques
Financial assets at fair value through statement of income	Valuation is based on quoted prices on the local exchange
Inter-relationship between significant observable inputs and fair value measurement.	The estimated fair value would increase (decrease) if there is a change in the inputs used for valuation as discussed above.

14.2 Transfers between level 1 & 2

There have been no transfers between Level 1 and Level 2 during the reporting periods.

15 Financial instruments and risk management

Effective risk management is of primary importance to the Company. Risks include market risk (primarily foreign exchange risk, price risk and commission rate risk), credit risk, liquidity risk, fair value risk and operational risk. The Company ensures that it is conservatively capitalized relative to its risk levels, as well as external requirements and benchmarks.

Financial instruments carried on the balance sheet include cash and bank balances, investments held at FVSI, due from related parties and other receivables, due to related parties, financial liabilities at FVSI, accrued expenses and other current liabilities. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item.

Financial assets and financial liabilities are offset and net amounts are reported in the financial statements, when the Company has a legally enforceable right to set off the recognized amounts and intends either to settle on a net basis, or to realize the asset and liability simultaneously.

15.1 Market risk

Market risk is the risk associated with the effect of changes in market factors such as interest and foreign exchange rates, equity and commodity prices, credit spreads or implied volatilities, on the value of assets and liabilities held for both the short and long term.

a) Foreign exchange risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Company's foreign exchange risk arises from non-SAR positions. The non-SAR open currency positions are primarily in USD.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

b) Commission rate risk including interest rate risk

Commission rate risks are the exposures to various risks associated with the effect of fluctuations in the prevailing commission rates on the Company's financial positions and cash flows. The Company's long term borrowings in the form of equity linked notes were not referenced to interest rates. The Company transferred the underlying equities previously issued as equity linked notes to the holders and discontinued issuing new equity linked notes during the year 2020.

The Company's interest rate risk is minimal due to the short-term overnight nature of deposits held with banks.

c) Equity price risk

Equity price risk is the risk that the value of a financial instrument will fluctuate because of changes in market prices, whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market.

As at December 31, 2020, the Company does not have any financial assets or liabilities designated as at FV. The Company would have been exposed to equity market risk in case of rejected trades under the Independent Custody Model Equities Brokerage business (ICM), the probability of which is deemed to be low. The Company has a daily report to monitor equity and FX delta from rejected trades under the ICM and has also implemented some limits to reduce potential market risk from such rejected trades.

15.2 Credit risk

Credit risk is the risk associated with the default or change in credit profile of a client, counterparty or customer. The Company's credit risk arises from deposits with banks and other assets. Cash and deposits are placed with a branch of Parent Bank in Saudi Arabia and local investment grade bank. Other assets are mostly having low credit risk and the impact of ECL is not considered significant.

	2020	2019
Cash and cash equivalents (Note 4)	293,985	250,399
Other receivables excluding prepaid (Note 5.2, 6)	9,539	8,180
	303,524	258,579

Credit risk measurement

The Company has most of its exposure based in the Kingdom of Saudi Arabia. The assessment of credit risk of a financial assets carried at amortized cost entails further estimations as to the likelihood of defaults occurring, of the association loss ratios and of default correlations between customers.

Credit quality analysis

The following table sets out the credit analysis for financial assets as at December 31, 2020.

	Investment grade	Non- investment grade	Unrated	Total
Financial assets				
Cash and cash equivalents	293,985	-	-	293,985
Trade and other receivables	8,866	-	673	9,539
Total	302,851	-	673	303,524

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

The following table sets out the credit analysis for financial assets as at December 31, 2019.

	Investment grade	Non-investment grade	Unrated	Total
Financial assets				
Cash and cash equivalents	250,399	-	-	250,399
Trade and other receivables	7,749	-	431	8,180
Total	258,148	-	431	258,579

ECL - Significant increase in credit risk (SICR)

Impact of COVID-19 pandemic

The COVID-19 pandemic has stressed MEVs to degrees not experienced in recent history, which creates additional challenges in the use of modelled credit loss estimates and increases the reliance on management judgement. The estimated impact of COVID-19 is incorporated into ECL through MEVs and forward-looking scenarios, which generally resulted in more loans exhibiting significant increase in credit risk since initial recognition, and as a result classified as Stage 2. As Stage 2 loans have ECL based on a probability of default (PD) over the lifetime of the loan (as opposed to 12 months in Stage 1), the Company's overall ECL increased.

In 2020, the Company enhanced its statistical model methodology used for collective assessment to better estimate expected credit losses which included expansion of forecasting during the reasonable and supportable period from using three forward looking scenarios (central, adverse and upside) to five forward looking scenarios (central, relative upside, extreme upside, relative adverse and extreme adverse).

Loss allowance on financial assets

	December 31, 2020			Total
	12 month ECL	Life time ECL not credit impaired	Lifetime ECL credit impaired	
Carrying amount	303,524	-	-	303,524
ECL	-	-	-	-
	303,524	-	-	303,524
	December 31, 2019			Total
	12 month ECL	Life time ECL not credit impaired	Lifetime ECL credit impaired	
Carrying amount	258,579	-	-	258,579
ECL	-	-	-	-
	258,579	-	-	258,579

15.3 Liquidity risk

Liquidity risk is the risk that the firm will be unable to meet its contractual and contingent obligations as they arise or that it does not have the appropriate amount, composition and tenor of funding and liquidity to support its assets and liabilities.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)

Notes to the financial statements

For the year ended December 31, 2020

(All amounts in Saudi Riyals thousands unless otherwise stated)

The Company's assets are mainly liquid overnight deposits or nostro accounts at banks. The Company has taken no loans and has other liabilities of SAR 32 million as December 31, 2020.

The Company's liquidity management process includes the following:

- a) Day-to-day funding, managed by Finance department and individual business lines to ensure that requirements can be met and this includes replenishment of funds as they mature or are invested;
- b) Monitoring balance sheet liquidity ratios against internal and regulatory requirements;

The following analyses the Company's financial liabilities based on the remaining period at the balance sheet to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due equal their carrying balances. Borrowings are perfectly correlated to equity investments and hence the impact of discounting is not significant.

	Due within 1 year	Due after 1 year
2020		
Accrued expenses and other liabilities excluding income tax payable, VAT payable and GOSI	6,630	-
Trade payable	12,652	-
Liabilities at FVSI	-	-
Total	19,282	-

	Due within 1 year	Due after 1 year
2019		
Accrued expenses and other liabilities excluding income tax payable, VAT payable and GOSI	4,643	-
Trade payable	1,334	-
Liabilities at FVSI	-	143,896
Total	5,977	143,896

15.4 Operational risk

Operational risk is the risk associated with an adverse outcome resulting from inadequate or failed internal processes or systems; human factors; or external events impacting the firm's processes or systems; it includes compliance, conduct, legal and estimations and model risk. Operational risk is inherent in the Firm's activities and can manifest itself in various ways, including fraudulent acts, business interruptions, cybersecurity attacks, inappropriate employee behavior, failure to comply with applicable laws and regulations or failure of vendors to perform in accordance with their agreements. Operational Risk Management attempts to manage operational risk at appropriate levels in light of the Company's financial position, the characteristics of its businesses, and the markets and regulatory environments in which it operates.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

16 Regulatory capital requirements and capital adequacy ratio

In accordance with Article 74(b) of the Prudential Rules issued by CMA (the Rules), given below are the disclosures of the capital base, minimum capital requirement and total capital adequacy ratio as at December 31:

	2020	2019
Capital Base:		
Tier 1 Capital	273,509	233,231
Minimum Capital Requirement:		
Market Risk	4,700	2,204
Credit Risk	13,056	11,385
Operational Risk	13,529	13,315
Total Minimum Capital Required	31,285	26,904
Capital Adequacy Ratio:		
Total Capital Ratio (time)	8.74	8.67
Surplus in Capital	242,224	206,327

- a) The above information has been extracted from the annual Capital Adequacy Model for December 31, 2020 to be submitted to CMA and December 31, 2019 as submitted to CMA.
- b) The capital base consists of Tier 1 capital as per Article 4 of the Rules. The minimum capital requirements for market, credit and operational risk are calculated as per the requirements specified in Part 3 of the Rules.
- c) The Company is required to maintain adequate capital as specified in the Rules. The capital adequacy ratio shall not be less than 1.
- d) The Company is required to disclose the prescribed information as required under Pillar III of the Rules on the Company website (www.jpmorgansaudiarabia.com), however these are not subject to review or audit by the external auditors of the Company.

17 Fiduciary assets

Clients' money accounts

As at December 31, 2020, the Company is holding clients' money accounts, with the bank, amounting to Saudi Riyals 1,780 million (2019: Saudi Riyals 827.38 million), to be used for investments upon client discretion. Consistent with the Company's accounting policy, such balances are not included in the Company's financial statements.

18 Commitments and contingencies

The Company has not been given, in the normal course of business, and has not committed any guarantees during the year and has no outstanding guarantees from prior years. As at December 31, 2020, the Company has issued order note to cover the settlement limit facility offered by the agent bank.

J.P. MORGAN SAUDI ARABIA COMPANY
(A Single Shareholder Closed Joint Stock Company)
Notes to the financial statements
For the year ended December 31, 2020
(All amounts in Saudi Riyals thousands unless otherwise stated)

19 Statutory reserve

In accordance with Saudi Arabian Regulations for Companies and the Company's By-laws, the Company sets aside 10% of its net income each year as statutory reserve until such reserve equals to 30% of the share capital. This reserve is currently not available for distribution to the shareholders of the Company.

20 Impact of COVID-19

The Coronavirus ("COVID-19") pandemic continues to disrupt global markets as many geographies are beginning to experience a "second wave" of infections despite having previously controlled the outbreak through aggressive precautionary measures such as imposing restrictions on travel, lockdowns and strict social distancing rules. The Government of Kingdom of Saudi Arabia ("the Government") however has managed to successfully control the outbreak to date, owing primarily to the effective measures taken by the Government, following which the Government has now ended the lockdowns and has begun taking phased measures to normalize international travel and resume Umrah pilgrimages.

Management believes that there is a minimal impact on the Company's business operations and continue to follow the Government's policies and advice. Moreover, the Company will do utmost to continue operations in the best and safest way possible without jeopardising the health and safety of its employees.

21 Comparative Figures

Certain prior year figures have been reclassified to conform with current year presentation.

22 Approval of the financial statements

These financial statements were authorized for issue by the Board of Directors on March 23, 2021.